What’s new?

1. Key improvements
2. Financial management
3. Sales management
4. Manufacturing management
5. Inventory management
6. Purchasing
Key Updates in 2015

Product Update 8.0
Available globally
The latest Sage X3 product update includes several enhancements to accelerate manufacturing planning with the new graphical scheduler, improve food safety by tracking allergens, retrieve weighing scales data and ensure precise control of ingredients used through the manufacturing process. Evolutions within the product also include contact and calendar integration with Microsoft Outlook, and attaching office documents as part of a business process and workflow. Lastly, new financial capabilities ensure compliance with new Euro-zone bank transfer standards (SEPA), improve the management of fixed assets, and extend multi-legislation capabilities to 20 legislations.

Service in the cloud
Available in the United States and Canada initially, globally in 2016
Sage X3 is now available in the cloud. The cloud solution enables customers to simplify software management and free up IT resources while taking advantage of Sage X3’s enterprise-class functionality, security and scalability at a more affordable and predictable subscription cost. Delivered on Amazon Web Services cloud infrastructure, the most dependable and secure cloud platform with largest number of certifications and strict compliance to guidelines and regional privacy laws.

Sage HR Management for Sage X3
Available in France, Portugal, Spain, South Africa
Built on the Sage X3 technology platform, Sage HR Management integrates seamlessly with the solution to manage payroll and HR compliance and get better insight into labor costs as part of manufacturing and distribution processes.

Sage Enterprise Intelligence for Sage X3
Available globally
Sage Enterprise Intelligence reduces time spent on business analysis and reporting. It empowers users to analyze and report on financial and operational data without needing assistance from others; simplifies and accelerates the distribution of relevant information across the organization, for coherent and better-informed decision-making.

Sage CRM for Sage X3
Available globally
Sage CRM now integrates with Sage X3 to manage marketing campaigns, sales pipeline and customer interactions, engage on social media, schedule activities, monitor performance and share reports.
1 Key improvements

**Connection management**
Only one unique password is required, and HTTPs protocol ensures a complete security if users connect thru the public network. Sage X3 is compliant with corporate security tools like LDAP, OAuth2 and Sage ID (single password), and includes a ‘remember me’ option (for 4 weeks).

**Right to left (R-to-L) direction user interface**
Application can be displayed in right-to-left direction, enabling Sage X3 to manage languages (e.g. Arabic) that require such behavior.

**Multiple line selection**
Multiple selections managed by clicking several lines in a table in combination with the SHIFT key, and the panel enables the execution of an action (dependent on the options defined for the block).

**Absolute and local dates**
The absolute date time values (UTC) is translated in the local time zone and displayed in the tooltip. The format setup in the user regional preferences is used to display the local time zone.

**Display of null values**
Null values are displayed zero instead of blank in order to prevent misunderstanding.

**Document management**
Simplified attachment management (classic mode) to improve the user experience:
- Database attachment and print for texts and images stored in database. For other documents the document viewer – Office for instance – must be launched
- Reorganized attachment window - keywords in columns, texts and picture in another window
- Ability to select tree view for existing files in volumes with paging of "big" directories and filtering on a pattern (performance management)
- Files that are now entered with the [VOL]/path format
2 Financial Management

Belgium Legislation
Full integration of the Belgium legislation enabling users to set up, calculate and process declarative statements such as VAT declaration, intra-community operations annual listing of customers subject to tax and commissions 281.5. Improved early discount management now takes into account Belgian specificities. These new features complete the Belgium legal and fiscal must-have requirements: Accounting pre-settings, VAT registration number format, Bank Identification format control, Integration & management of CODA bank files, Structured communication (VCS number) up to SEPA format.

Intercompany journal import template
Ability to import inter-company journal entries, and generate separate journals in the source and target companies.

Integration with Sage HR Management
Full compatibility with of Sage HR Management release 7.1.

Multi-legislation (up to 99 legislations)
Improvement of the management of international companies by increasing the number of legislations that can be managed together into the same end point, up to 99. Includes folder definition, automatic journals, and type of journal for fixed asset and formulas.

Fixed assets improvements
New report to track deferred depreciation situations for legislations that allow that type of depreciation (France and Spain). Ability to discount on early payment to reduce the cost of the asset using the capitalization process (Germany).

More control and consistency between fixed assets and other areas within the solution so that it is possible to allow or disallow the creation of fixed asset expenses.
- Store the current period in all fixed assets events for improved reconciliation
- Create fixed asset expenses triggered by early discounts
- Better take in account IFRS 5 rule (fixed asset held for sale)
- Preparatory report for declarative purpose in France (Company cars, Tax report 2855-SD, based on air pollutants)

Local improvements
- Ability to issue the Standard Audit File for Tax Purposes for specific situations such as auto-invoices (Portugal)
- DATEV interface for Germany and Austria
- Automatic journals dedicated to the Angola legislation
- New balance confirmation letter for German and Austrian business partners
- Certification NF-AFNOR (R07) for France: In the lease payments report, the financial cost has been added in the lease payment schedule.
Sales credit note control
New control in sales credit notes that prevents creation of credit notes exceeding amounts/quantities of the origin invoice. This control is applied on three values (No Control, Blocking or not) at the lines quantities, the lines amounts and invoicing elements amounts. There is an additional theoretical control that checks the logical distribution of invoicing elements on credit notes (warning control) and another general parameter that defines the authorized threshold. New way to manage settlement discounts in sales, especially for Belgium legislation.

Return status on deliveries
Return status indicator at the delivery header (not returned, partially returned, returned) managed previously for for-loan deliveries, has been extended to all types of delivery. This indicator enables users to track returns more easily at the transaction entry level as well as inquiries and reports. Depending on the business rules defined for the company this status filters deliveries to be invoiced.

Bill of lading
The Bill of Lading (BOL) establishes the terms of a contract between a shipper and a transportation company. It serves as a document of title, a contract of carriage and a receipt for goods. This new function allows for the creation and printing of a Bill Of Lading. The function is available from within the BOL function or via the report function.

Service contracts – contract inquiries
New contract inquiry dedicated to contracts.
4 Manufacturing Management

Allergens
Food manufacturers must comply with the law by identifying on their product labels the food source of any ingredient that is or contains protein from one of the eight foods or food groups. The allergens function allows tracking of manufactured products whose components have been identified with one of the food allergens. It is used in the enterprise planning to filter by allergens criteria.

Weighing Scale improvement to re-control function
Improved integration of barcode formats for re-control function as part of the weighing by product and work order. This function defines different areas of the barcode to read in order to do the rechecking. The information can be found through: Component Code, Batch Code and Sub-lot Code. In addition, the weighing scales interface can now be launched from a web browser.

Graphical scheduler
Graphical scheduler for manufacturing planning and optimization can now be launched from a web browser.
5 Inventory Management

Use by date
Two available types of use by date (UBD):
• In days: New field “UBD lead time” allows knowing the number of days before the deadline to sell or deliver a product.
• Per customer: According to the customers’ needs, the UBD is not same for all, some customers may want a longer time to sell the product before the expiration date.

Packing Management
New ability to exclude products for packing management for products not managed in stock.

Improvements to stock shortage adjustments
Improvement to adjustment’s view, reordering columns, adding new column “available qty” and highlighting situation (Red = No Stock available, Green = Partial stock available, Blue = Stock available).
Parameter ITMBPS (Supplier referencing)
Updated processes to ignore the mandatory referencing per supplier settings for Generic Products.

Modification of quantities ordered from Purchase Request
Ability to generate and modify the quantities in a purchase order from a purchase request.

Adjustment of message “Minimum order amount”
New parameter added to manage the behavior of the order minimum amount control (“block”, “warning” or “no control”).

Purchase Price mandatory for Back to back management
New parameter added for purchase price existence for back to back orders (“control” or “no control”).

Complete purchase return management
New parameter added which allows you to see whether or not a receipt was returned in the Purchase Invoice (“returned quantity invoicing”).
About Sage X3
Sage X3 is the business management solution of choice to grow and keep a lean, agile organization. Companies looking to take back control of operations and scale with minimal overhead costs can benefit from enterprise-class functionality of Sage X3 to manage the entire business faster than ever before, from manufacturing to distribution operations and financials, locally and internationally. It’s time to adopt a faster, simpler, more flexible business management solution.

About Sage
Sage energizes the success of businesses and their communities around the world through the use of smart technology and the imagination of our people. Sage has reimagined business and brings energy, experience and technology to inspire our customers to fulfil their dreams. We work with a thriving community of entrepreneurs, business owners, tradespeople, accountants, partners and developers who drive the global economy. Sage is a FTSE 100 company with 14,000 employees in 24 countries. For more information, visit www.sage.com